# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): April 19, 2023

# AIR INDUSTRIES GROUP

(Exact Name of Registrant as Specified in its Charter)

Nevada	001-35927	80-0948413
State of Incorporation	Commission File Number	IRS Employer I.D. Number
1	<b>460 Fifth Avenue, Bay Shore, New York 11706</b> (Address of Principal Executive Offices)	
	Registrant's telephone number: (631) 968-5000	
Check the appropriate box below if the Form 8-K following provisions (see General Instruction A.2. below.)		ing obligation of the registrant under any of the
☐ Written communications pursuant to Rule 425 un	der the Securities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12 under	the Exchange Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to	Rule 14d-2(b) under the Exchange Act (17 CFR 240	0.14d-2(b))
☐ Pre-commencement communications pursuant to	Rule 13e-4(c) under the Exchange Act (17 CFR 240	0.13e-4(c))
Securities registered pursuant to Section 12(b) of the A	Act:	
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.001	AIRI	NYSE American
Indicate by check mark whether the registrant is an chapter) or Rule 12b-2 of the Securities Exchange Act		of the Securities Act of 1933 (§230.405 of this
Emerging growth company $\square$		
If an emerging growth company, indicate by check m or revised financial accounting standards provided pure		ded transition period for complying with any new

#### Item 2.02 Results of Operations and Financial Condition.

On April 19, 2023, Air Industries Group (the "Company") issued a press release announcing its preliminary and unaudited financial results for the twelve months ended December 31, 2022.

#### Forward Looking Statements

Certain matters discussed in this report are 'forward-looking statements' intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. In particular, the Company's statements regarding trends in the marketplace, future revenues, revenues, earnings, EBITDA and Adjusted EBITDA, the ability to realize firm backlog and projected backlog, availability of raw materials, cost cutting measures, potential future results and acquisitions, are examples of such forward-looking statements. Forward-looking statements are subject to numerous risks and uncertainties, including, but not limited to, the timing of projects due to variability in size, scope and duration, the inherent discrepancy in actual results from estimates, projections and forecasts made by management, regulatory delays, changes in government funding and budgets, and other factors, including general economic conditions, not within the Company's control. The factors discussed herein and expressed from time to time in the Company's filings with the Securities and Exchange Commission could cause actual results and developments to be materially different from those expressed in or implied by such statements. The forward-looking statements are made only as of the date of this report and the Company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances.

The information in this Form 8-K, including Exhibit 99.1 attached hereto, shall not be deemed as "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liability of such Section, nor shall it be deemed incorporated by reference in any filing by Air Industries under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits.

### **Exhibit No. Description**

99.1 Text of press release issued April 19, 2023, by Air Industries Group.

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 19, 2023

# AIR INDUSTRIES GROUP

By: /s/ Michael Recca

Michael Recca



April 19, 2023: 4:45 PM Eastern Time

## Air Industries Group Announces Preliminary Unaudited Financial Results for the Twelve Months Ended December 31, 2022

Bay Shore, N.Y.--(BUSINESS WIRE)--Air Industries Group (NYSE American: AIRI) ("Air Industries" or the "Company"), an integrated Tier 1 manufacturer of precision assemblies and components for mission-critical aerospace and defense applications, and a prime contractor to the U.S. Department of Defense, today announced its preliminary, unaudited financial results for the year ended December 31, 2022.

## PRELIMINARY & UNAUDITED FINANCIAL RESULTS:

As of the date of this press release, the following reflects preliminary and unaudited financial data for the year ended December 31, 2022:

- Consolidated net sales revenues in 2022 are expected to approximate \$53.2 million, a decrease of 9.7% as compared to the \$58.9 million achieved in 2021. This represents no change to the preliminary net sales amounts discussed on the Company's year-end conference call held on April 4, 2023.
- Consolidated gross profit in 2022 is expected to approximate \$7.5 million or 14.1% of sales as compared to \$10.2 million or 17.3% of sales in fiscal 2021. Total gross inventory of \$35.5 million as of December 31, 2022 is expected to be reported. Total gross inventory as of December 31, 2021 was \$32.7 million.
- Total operating expenses in 2022 is expected to approximate \$7.7 million as compared to \$7.8 million or a reduction of approximately \$0.1 million.
- Net loss in 2022 is expected to be approximately \$1.1 million as compared to a profit of \$1.6 million in 2021.
- Adjusted EBITDA, a Non-GAAP financial measure, is expected to approximate \$3.3 million in 2022 as compared to the \$6.3 million reported in 2021. A reconciliation of EBITDA to net income is shown in the table below.
- The Company generated cash flows from operations in 2022 of \$448,000 and invested \$2.4 million in new property, plant and equipment. In 2021, the Company generated cash flows from operating activities of \$4.1 million and invested \$1.4 million in new property, plant and equipment.

- Total indebtedness was \$25.2 million (consisting substantially of \$18.7 million owed to Webster Bank pursuant to a Loan Facility and \$6.2 million owed in the form of subordinated notes payable due July 1, 2026 to related parties, specifically Michael Taglich (the Company's Chairman) and Robert Taglich (a Director), and their affiliates). The Company's Loan Facility (which is described in detail in prior SEC filings) provides for up to a \$20.0 million Revolving Line of Credit, a \$5.0 million Term Loan and a \$2.0 million Equipment Line of Credit, which when drawn upon is added to the balance of the Term Loan. The Company is currently not in compliance with the covenants in the Loan Facility requiring that the Company issue its financial statements no later than 90 days after the end of the Company's fiscal year. The Company anticipates that it will be in compliance with all covenants in the Loan Facility when the Form 10-K is issued.
- As of December 31, 2022, the Company's total 18-month firm backlog is \$ 67.9 million which compared to \$75.0 million for December 31, 2021
- There are no new legal proceedings or substantive changes to prior legal matters since the Company filed its Form 10-Q for the three and nine months ended September 30, 2022 which was filed with the SEC on November 14, 2022.

Table of Reconciliation of Net Income to Adjusted EBITDA (a Non-GAAP financial measure):

Preliminary – Unaudited Adjusted EBITDA		Twelve Months Ended December 31, 2022	
Net Income (Loss)		\$	(1,076,000)
Add-backs to EBITDA			
Interest Expense & Bank Charges			1,338,000
Taxes			-
Depreciation & Amortization			2,587,000
	EBITDA	\$	2,849,000
Add-backs to Adjusted EBITDA Stock Compensation			526,000
	Adjusted EBITDA	\$	3,375,000
		Twelve Months Ended December 31, 2021	
Adjusted EBITDA		De	Months Ended cember 31,
Adjusted EBITDA  Net Income (Loss)		De	Months Ended cember 31,
•			Months Ended cember 31, 2021
Net Income (Loss) Add-backs to EBITDA Interest Expense & Bank Charges			Months Ended cember 31, 2021 1,627,000
Net Income (Loss) Add-backs to EBITDA Interest Expense & Bank Charges Taxes			Months Ended ecember 31, 2021 1,627,000 1,262,000 2,000
Net Income (Loss) Add-backs to EBITDA Interest Expense & Bank Charges			Months Ended ecember 31, 2021 1,627,000 1,262,000 2,000 2,953,000
Net Income (Loss) Add-backs to EBITDA Interest Expense & Bank Charges Taxes	EBITDA		Months Ended ecember 31, 2021 1,627,000 1,262,000 2,000
Net Income (Loss) Add-backs to EBITDA Interest Expense & Bank Charges Taxes	EBITDA	\$	Months Ended ecember 31, 2021 1,627,000 1,262,000 2,000 2,953,000

The Company also announced that it has filed an Amended Form 12b-25/A with the Securities and Exchange Commission ("SEC") indicating that it needs additional time to respond to complete its financial statement preparation and review process. The Company is continuing its efforts to file its Annual Report on Form 10-K as soon as reasonably practicable.

**ABOUT AIR INDUSTRIES GROUP is** an integrated Tier 1 manufacturer of precision assemblies and components for mission-critical aerospace and defense applications, and a prime contractor to the U.S. Department of Defense.

## **Forward Looking Statements**

Certain matters discussed in this press release are 'forward-looking statements' intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. In particular, the Company's statements regarding trends in the marketplace, future revenues, earnings and Adjusted EBITDA, the ability to realize firm backlog and projected backlog, cost cutting measures, potential future results and acquisitions, are examples of such forward-looking statements. The forward-looking statements are subject to numerous risks and uncertainties, including, but not limited to, the timing of projects due to variability in size, scope and duration, the inherent discrepancy in actual results from estimates, projections and forecasts made by management, regulatory delays, changes in government funding and budgets, and other factors, including general economic conditions, not within the Company's control. [Other important factors that may cause actual results to differ materially from those in the forward-looking statements include, but are not limited to, the Company's ability to file its Form 10-K within the fifteen-day extension permitted by the rules of the U.S. Securities and Exchange Commission.] The factors discussed herein and expressed from time to time in the Company's filings with the Securities and Exchange Commission could cause actual results and developments to be materially different from those expressed in or implied by such statements. The forward-looking statements are made only as of the date of this press release and the Company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances.

## **Adjusted EBITDA**

The Company uses Adjusted EBITDA, a Non-GAAP financial measure as defined by the SEC, as a supplemental profitability measure because management finds it useful to understand and evaluate results, excluding the impact of non-cash depreciation and amortization charges, stock-based compensation expenses, and nonrecurring expenses and outlays, prior to consideration of the impact of other potential sources and uses of cash, such as working capital items. This calculation may differ in method of calculation from similarly titled measures used by other companies and may be different than the EBITDA calculation used by our lenders for purposes of determining compliance with our financial covenants. This Non-GAAP measure may have limitations when understanding performance as it excludes the financial impact of transactions such as interest expense necessary to conduct the Company's business and therefore are not intended to be an alternative to financial measure prepared in accordance with GAAP. The Company has not quantitatively reconciled its forward-looking Adjusted EBITDA target to the most directly comparable GAAP measure because such items such as amortization of stock-based compensation and interest expense, which are specific items that impact these measures, have not yet occurred, are out of the Company's control, or cannot be predicted. For example, quantification of stock-based compensation is not possible as it requires inputs such as future grants and stock prices which are not currently ascertainable.

#### **Contact Information**

Air Industries Group Investor Relations 631.328.7078 ir@airindustriesgroup.com